

# ABSOLUTE EXPRESS

Jan - Mar 2016 (Vol.III)



## Absolute gets high credit ratings by CRISIL

As in the last quarter, SMERA rated us SE 1A which is the highest rating. Now in this quarter, CRISIL has recently rated us 'SME3' which is 'Above Average' in performance capability and financial strength in relation to other SME's. Absolute has registered a healthy compounded Annual growth rate (CAGR) OF 25% in revenues for last 7 years. We thank you for your kind support which has helped us to reach new heights of success.

CRISIL Ratings in India is a leading rating agency since 1987 with a market share of greater than 60%.

## Absolute participates in BNI 4m Exhibition

On 20th February, 2016, the Company took part in BNI 4m Exhibition to reach out to new clients. This has led the company to make tie-ups with new and reputed companies. It has helped Absolute to meet new people and increase business through structured business networking practices and referrals from BNI.

BNI is the world's largest business networking organisation in the world with over 190,000 members in 7,300 plus Chapters.



## Operations started in Gujarat & Uttrakhand

As part of our expansion plans, Absolute has started its business in the states of Gujarat & Uttrakhand. So, it is requested if you have business in Gujarat & Uttrakhand, you may contact us to cater to your requirements in these states.

## Col. Sunil Verma elevated to Senior General Manager (Operations)

For the last 4 years, Col. S.K. Verma has played a very significant role in the functioning of the organisation. He is managing operations of the company across ten of the Northern and Central states. Due to the dedication and hard work of Col. Verma, he has been elevated to the post of Sr. General Manager of the Company.

## Information Every Quarter

## Training imparted only through Video-Based Modules

To standardize the training and to make sure that every guard gets consistent training irrespective of the trainer, the Company has introduced Video Based Training. After 3 months of video shoot we are pleased to provide this video-based training. We hope by this method, every guard that gets deployed is better trained than before.

## Know The Staff Member

This quarter we would like to introduce Birender Kumar. He started working with us as a Field

officer, subsequently as Area Security Manager and now is the Senior Operations Manager – key Accounts. He has been associated with us for over 10 years. He handles Pan India key accounts like HDFC Bank Ltd, Ratnakar Bank, HDBFS and HDFC Limited.



## Clients this Quarter

Some of the Clients whom we have signed up or have given us Business in this Quarter are :



**30**  
YEARS

**11**  
STATES

**300+**  
CLIENTS

New Delhi | Punjab | Haryana | Uttar Pradesh | Uttrakhand  
Bihar | Rajasthan | Chhattisgarh | Madhya Pradesh | Orissa | Gujarat



HEAD OFFICE: 10, Satya Niketan, Opp. Venkateshwar College, New Delhi - 110021

Call : +91-9643306269 | [sales@absoluteservices.in](mailto:sales@absoluteservices.in)